

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Condensed Consolidated Statements of Cash Flows (unaudited)

Millions, for the periods ended June 30,	Year-to-date	
	2025	2024
Operating activities		
Net income	\$ 3,502	\$ 3,314
Depreciation	1,223	1,190
Deferred and other income taxes	(123)	43
Other - net	(59)	(514)
Cash provided by operating activities	4,543	4,033
Investing activities		
Capital investments*	(1,842)	(1,699)
Other - net	3	107
Cash used in investing activities	(1,839)	(1,592)
Financing activities		
Share repurchase programs	(2,679)	(100)
Debt issued	1,995	800
Dividends paid	(1,599)	(1,588)
Debt repaid	(409)	(1,807)
Net Issued/(paid) commercial paper	-	297
Other - net	43	30
Cash used in financing activities	(2,649)	(2,368)
Net change in cash, cash equivalents, and restricted cash	55	73
Cash, cash equivalents, and restricted cash at beginning of year	1,028	1,074
Cash, cash equivalents, and restricted cash at end of period	\$ 1,083	\$ 1,147
Free cash flow**		
Cash provided by operating activities	\$ 4,543	\$ 4,033
Cash used in investing activities	(1,839)	(1,592)
Dividends paid	(1,599)	(1,588)
Free cash flow	\$ 1,105	\$ 853

* Capital investments include locomotive and freight car early lease buyouts of \$178 million in 2025 and \$96 million in 2024.

** Free cash flow is defined as cash provided by operating activities less cash used in investing activities and dividends paid. Free cash flow is considered non-GAAP financial measure by SEC Regulation G and Item 10 of SEC Regulation S-K and may not be defined and calculated by other companies in the same manner. We believe free cash flow is important to management and investors in evaluating our financial performance and measures our ability to generate cash without additional external financing. Free cash flow should be considered in addition to, rather than as a substitute for, cash provided by operating activities.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Operating and Performance Statistics (unaudited)

For the periods ended June 30,	2nd quarter			Year-to-date		
	2025	2024	%	2025	2024	%
Operating/performance statistics						
Freight car velocity (daily miles per car)	221	201	10 %	218	202	8 %
Average train speed (miles per hour)*	23.9	23.3	3	23.8	23.7	-
Average terminal dwell time (hours)*	21.2	22.7	(7)	21.7	23.1	(6)
Locomotive productivity (GTM per horsepower day)	141	134	5	138	134	3
Gross ton-miles (GTM) (millions)	220,258	206,806	7	433,050	412,835	5
Train length (feet)	9,689	9,544	2	9,590	9,415	2
Intermodal service performance index (%)	99	93	6 pts	96	93	3 pts
Manifest service performance index (%)	97	84	13 pts	95	85	10 pts
Intermodal car trip plan compliance (%)	88	83	5 pts	86	83	3 pts
Manifest car trip plan compliance (%)	74	64	10 pts	72	65	7 pts
Workforce productivity (car miles per employee)	1,124	1,031	9	1,108	1,015	9
Total employees (average)	29,711	30,556	(3)	29,929	30,804	(3)

Locomotive fuel statistics

Average fuel price per gallon consumed	\$ 2.42	\$ 2.73	(11) %	\$ 2.46	\$ 2.77	(11) %
Fuel consumed in gallons (millions)	232	223	4	468	453	3
Fuel consumption rate**	1.058	1.080	(2)	1.082	1.097	(1)

Revenue ton-miles (millions)

Grain & grain products	21,486	19,995	7 %	42,630	40,644	5 %
Fertilizer	3,346	3,570	(6)	6,777	6,857	(1)
Food & refrigerated	4,709	4,693	-	9,249	9,610	(4)
Coal & renewables	23,117	16,351	41	43,331	35,234	23
Bulk	52,658	44,609	18	101,987	92,345	10
Industrial chemicals & plastics	8,004	8,069	(1)	15,741	15,496	2
Metals & minerals	8,564	8,301	3	16,662	16,366	2
Forest products	5,533	5,663	(2)	10,802	11,243	(4)
Energy & specialized markets	10,011	10,229	(2)	19,730	20,815	(5)
Industrial	32,112	32,262	-	62,935	63,920	(2)
Automotive	4,756	4,879	(3)	9,200	9,415	(2)
Intermodal	18,024	18,242	(1)	37,439	35,577	5
Premium	22,780	23,121	(1)	46,639	44,992	4
Total	107,550	99,992	8 %	211,561	201,257	5 %

* Surface Transportation Board (STB) reported performance measures.

** Fuel consumption is computed as follows: gallons of fuel consumed divided by gross ton-miles in thousands.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Condensed Consolidated Statements of Income (unaudited)

<i>Millions, except per share amounts and percentages,</i>	2025		
	1st qtr	2nd qtr	Year-to-date
Operating revenues			
Freight revenues	\$ 5,691	\$ 5,843	\$ 11,534
Other revenues	336	311	647
Total operating revenues	6,027	6,154	12,181
Operating expenses			
Compensation and benefits	1,212	1,249	2,461
Purchased services and materials	631	642	1,273
Depreciation	610	613	1,223
Fuel	603	576	1,179
Equipment and other rents	241	230	471
Other	359	319	678
Total operating expenses	3,656	3,629	7,285
Operating income	2,371	2,525	4,896
Other income, net	78	123	201
Interest expense	(322)	(335)	(657)
Income before income taxes	2,127	2,313	4,440
Income tax expense	(501)	(437)	(938)
Net income	\$ 1,626	\$ 1,876	\$ 3,502
Share and per share			
Earnings per share - basic	\$ 2.71	\$ 3.16	\$ 5.86
Earnings per share - diluted	\$ 2.70	\$ 3.15	\$ 5.85
Weighted average number of shares - basic	601.0	594.1	597.5
Weighted average number of shares - diluted	601.9	594.8	598.4
Dividends declared per share	\$ 1.34	\$ 1.34	\$ 2.68
Operating ratio	60.7%	59.0%	59.8%
Effective tax rate	23.6%	18.9%	21.1%

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Freight Revenue Statistics (unaudited)

	2025		
	1st qtr	2nd qtr	Year-to-date
Freight revenues (millions)			
Grain & grain products	\$ 950	\$ 964	\$ 1,914
Fertilizer	210	201	411
Food & refrigerated	260	267	527
Coal & renewables	416	469	885
Bulk	1,836	1,901	3,737
Industrial chemicals & plastics	607	646	1,253
Metals & minerals	521	561	1,082
Forest products	321	340	661
Energy & specialized markets	633	665	1,298
Industrial	2,082	2,212	4,294
Automotive	581	632	1,213
Intermodal	1,192	1,098	2,290
Premium	1,773	1,730	3,503
Total	\$ 5,691	\$ 5,843	\$ 11,534
Revenue carloads (thousands)			
Grain & grain products	214	216	430
Fertilizer	49	55	104
Food & refrigerated	43	43	86
Coal & renewables	185	205	390
Bulk	491	519	1,010
Industrial chemicals & plastics	169	177	346
Metals & minerals	174	191	365
Forest products	51	52	103
Energy & specialized markets	143	149	292
Industrial	537	569	1,106
Automotive	195	209	404
Intermodal [a]	874	817	1,691
Premium	1,069	1,026	2,095
Total	2,097	2,114	4,211
Average revenue per car			
Grain & grain products	\$ 4,434	\$ 4,467	\$ 4,451
Fertilizer	4,339	3,627	3,959
Food & refrigerated	6,058	6,237	6,147
Coal & renewables	2,250	2,283	2,267
Bulk	3,744	3,659	3,700
Industrial chemicals & plastics	3,601	3,647	3,625
Metals & minerals	2,986	2,950	2,967
Forest products	6,264	6,508	6,387
Energy & specialized markets	4,433	4,439	4,436
Industrial	3,877	3,885	3,881
Automotive	2,971	3,034	3,004
Intermodal [a]	1,364	1,345	1,355
Premium	1,658	1,688	1,673
Average	\$ 2,714	\$ 2,764	\$ 2,739

[a] For intermodal shipments each container or trailer equals one carload.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Non-GAAP Measures Reconciliation to GAAP (unaudited)

Financial Performance*

<i>Millions, except per share amounts and percentages, for the three months ended June 30, 2025</i>	<i>Reported results (GAAP)</i>	<i>Deferred tax adjustment</i>	<i>Crew staffing agreement</i>	<i>Adjusted results (non-GAAP)</i>
Operating expenses	\$ 3,629	\$ -	\$ (55)	\$ 3,574
Operating income	2,525	-	55	2,580
Income tax expense	(437)	(115)	(13)	(565)
Net income	1,876	(115)	42	1,803
Earnings per share - diluted	3.15	(0.19)	0.07	3.03
Operating ratio	59.0 %	- %	(0.9)%	58.1 %

<i>Millions, except per share amounts and percentages, for the three months ended June 30, 2024</i>	<i>Reported results (GAAP)</i>	<i>Gain on sale of intermodal equipment</i>	<i>Environmental remediation</i>	<i>Adjusted results (non-GAAP)</i>
Operating expenses	\$ 3,607	\$ 46	\$ (23)	\$ 3,630
Operating income	2,400	(46)	23	2,377
Income tax expense	(511)	11	(6)	(506)
Net income	1,673	(35)	17	1,655
Earnings per share - diluted	2.74	(0.06)	0.03	2.71
Operating ratio	60.0 %	0.8 %	(0.4)%	60.4 %

* The above tables reconcile our results for the three months ended as of June 30, 2025 and 2024, to adjust results that exclude the impact of certain items identified as affecting comparability. We use adjusted operating expenses, adjusted operating income, adjusted income tax expense, adjusted net income, adjusted diluted earnings per share (EPS), and adjusted operating ratio, as applicable, among other measures, to evaluate our actual operating performance. The measures listed in the above tables are considered non-GAAP by SEC Regulation G and Item 10 of SEC Regulation S-K. We believe these non-GAAP financial measures provide valuable information regarding earnings and business trends by excluding specific items that we believe are not indicative of our ongoing operating results of our business, providing a useful way for investors to make a comparison of our performance over time and against other companies in our industry. Since these are not measures of performance calculated in accordance with GAAP, they should be considered in addition to, rather than as a substitute for, operating expenses, operating income, income tax expense, net income, diluted EPS, and operating ratio as indicators of operating performance.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Non-GAAP Measures Reconciliation to GAAP (unaudited)

Financial Performance*

<i>Millions, except per share amounts and percentages, for the six month ended June 30, 2025</i>	<i>Reported results (GAAP)</i>	<i>Deferred tax adjustment</i>	<i>Crew staffing agreement</i>	<i>Adjusted results (non-GAAP)</i>
Operating expenses	\$ 7,285	\$ -	\$ (55)	\$ 7,230
Operating income	4,896	-	55	4,951
Income tax expense	(938)	(115)	(13)	(1,066)
Net income	3,502	(115)	42	3,429
Earnings per share - diluted	5.85	(0.19)	0.07	5.73
Operating ratio	59.8 %	- %	(0.4)%	59.4 %

<i>Millions, except per share amounts and percentages, for the six month ended June 30, 2024</i>	<i>Reported results (GAAP)</i>	<i>Gain on sale of intermodal equipment</i>	<i>Environmental remediation</i>	<i>Adjusted results (non-GAAP)</i>
Operating expenses	\$ 7,266	\$ 46	\$ (23)	\$ 7,289
Operating income	4,772	(46)	23	4,749
Income tax expense	(1,010)	11	(6)	(1,005)
Net income	3,314	(35)	17	3,296
Earnings per share - diluted	5.43	(0.06)	0.03	5.40
Operating ratio	60.4 %	0.3 %	(0.2)%	60.5 %

* The above tables reconcile our results for the six months ended as of June 30, 2025 and 2024, to adjust results that exclude the impact of certain items identified as affecting comparability. We use adjusted operating expenses, adjusted operating income, adjusted income tax expense, adjusted net income, adjusted diluted EPS, and adjusted operating ratio, as applicable, among other measures, to evaluate our actual operating performance. The measures listed in the above tables are considered non-GAAP by SEC Regulation G and Item 10 of SEC Regulation S-K. We believe these non-GAAP financial measures provide valuable information regarding earnings and business trends by excluding specific items that we believe are not indicative of our ongoing operating results of our business, providing a useful way for investors to make a comparison of our performance over time and against other companies in our industry. Since these are not measures of performance calculated in accordance with GAAP, they should be considered in addition to, rather than as a substitute for, operating expenses, operating income, income tax expense, net income, diluted EPS, and operating ratio as indicators of operating performance.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Non-GAAP Measures Reconciliation to GAAP (unaudited)

Debt / net income

<i>Millions, except ratios for the trailing twelve months ended [1]</i>	<i>Jun. 30, 2025</i>	<i>Dec. 31, 2024</i>
Debt	\$ 32,813	\$ 31,192
Net income	6,935	6,747
Debt / net income	4.7	4.6

Adjusted debt / adjusted EBITDA*

<i>Millions, except ratios for the trailing twelve months ended [1]</i>	<i>Jun. 30, 2025</i>	<i>Dec. 31, 2024</i>
Net income	\$ 6,935	\$ 6,747
Add:		
Income tax expense	1,975	2,047
Depreciation	2,431	2,398
Interest expense	1,283	1,269
EBITDA	\$ 12,624	\$ 12,461
Adjustments:		
Other income, net	(356)	(350)
Interest on operating lease liabilities [2]	46	48
Adjusted EBITDA (a)	\$ 12,314	\$ 12,159
Debt	\$ 32,813	\$ 31,192
Operating lease liabilities	1,143	1,271
Adjusted debt (b)	\$ 33,956	\$ 32,463
Adjusted debt / adjusted EBITDA (b/a)	2.8	2.7

[1] The trailing twelve months income statement information ended June 30, 2025, is recalculated by taking the twelve months ended December 31, 2024, subtracting the six months ended June 30, 2024, and adding the six months ended June 30, 2025.

[2] Represents the hypothetical interest expense we would incur (using the incremental borrowing rate) if the property under our operating leases were owned or accounted for as finance leases.

* Adjusted debt (total debt plus operating lease liabilities plus after-tax unfunded pension and OPEB (other post-retirement benefit) obligations) to adjusted EBITDA (earnings before interest, taxes, depreciation, amortization, and adjustments for other income and interest on present value of operating leases) is considered a non-GAAP financial measure by SEC Regulation G and Item 10 of SEC Regulation S-K and may not be defined and calculated by other companies in the same manner. We believe this measure is important to management and investors in evaluating the Company's ability to sustain given debt levels (including leases) with the cash generated from operations. In addition, a comparable measure is used by rating agencies when reviewing the Company's credit rating. Adjusted debt to adjusted EBITDA should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP. The most comparable GAAP measure is debt to net income ratio. The tables above provide reconciliations from net income to adjusted EBITDA, debt to adjusted debt, and debt to net income to adjusted debt to adjusted EBITDA. At June 30, 2025, and December 31, 2024, the incremental borrowing rate on operating leases was 4.0% and 3.8%, respectively. Pension and OPEB were funded at June 30, 2025, and December 31, 2024.