

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Condensed Consolidated Statements of Income (unaudited)

<i>Millions, Except Per Share Amounts and Percentages, For the Periods Ended December 31,</i>	4th Quarter			Full Year		
	2024	2023	%	2024	2023	%
Operating Revenues						
Freight revenues	\$ 5,789	\$ 5,801	- %	\$ 22,811	\$ 22,571	1 %
Other revenues	332	358	(7)	1,439	1,548	(7)
Total operating revenues	6,121	6,159	(1)	24,250	24,119	1
Operating Expenses						
Compensation and benefits	1,261	1,169	8	4,899	4,818	2
Purchased services and materials	619	645	(4)	2,520	2,616	(4)
Fuel	581	759	(23)	2,474	2,891	(14)
Depreciation	606	589	3	2,398	2,318	3
Equipment and other rents	248	229	8	920	947	(3)
Other	281	361	(22)	1,326	1,447	(8)
Total operating expenses	3,596	3,752	(4)	14,537	15,037	(3)
Operating Income						
Other income, net	68	108	(37)	350	491	(29)
Interest expense	(312)	(331)	(6)	(1,269)	(1,340)	(5)
Income before income taxes	2,281	2,184	4	8,794	8,233	7
Income tax expense	(519)	(532)	(2)	(2,047)	(1,854)	10
Net Income	\$ 1,762	\$ 1,652	7 %	\$ 6,747	\$ 6,379	6 %
Share and Per Share						
Earnings per share - basic	\$ 2.92	\$ 2.71	8 %	\$ 11.10	\$ 10.47	6 %
Earnings per share - diluted	\$ 2.91	\$ 2.71	7 %	\$ 11.09	\$ 10.45	6 %
Weighted average number of shares - basic	604.2	608.9	(1)	607.6	609.2	-
Weighted average number of shares - diluted	605.2	609.9	(1)	608.6	610.2	-
Dividends declared per share	\$ 1.34	\$ 1.30	3 %	\$ 5.28	\$ 5.20	2 %
Operating Ratio	58.7%	60.9%	(2.2) pts	59.9%	62.3%	(2.4) pts
Effective Tax Rate	22.8%	24.4%	(1.6) pts	23.3%	22.5%	0.8 pts

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Freight Revenues Statistics (unaudited)

For the Periods Ended December 31,	4th Quarter			Full Year		
	2024	2023	%	2024	2023	%
Freight Revenues (Millions)						
Grain & grain products	\$ 1,061	\$ 986	8 %	\$ 3,828	\$ 3,644	5 %
Fertilizer	199	194	3	811	757	7
Food & refrigerated	253	264	(4)	1,085	1,041	4
Coal & renewables	351	494	(29)	1,483	1,916	(23)
Bulk	1,864	1,938	(4)	7,207	7,358	(2)
Industrial chemicals & plastics	582	538	8	2,345	2,176	8
Metals & minerals	507	540	(6)	2,081	2,194	(5)
Forest products	324	335	(3)	1,326	1,347	(2)
Energy & specialized markets	679	665	2	2,688	2,521	7
Industrial	2,092	2,078	1	8,440	8,238	2
Automotive	581	600	(3)	2,452	2,421	1
Intermodal	1,252	1,185	6	4,712	4,554	3
Premium	1,833	1,785	3	7,164	6,975	3
Total	\$ 5,789	\$ 5,801	- %	\$ 22,811	\$ 22,571	1 %
Revenue Carloads (Thousands)						
Grain & grain products	234	216	8 %	850	798	7 %
Fertilizer	51	47	9	213	191	12
Food & refrigerated	40	42	(5)	177	175	1
Coal & renewables	175	217	(19)	702	867	(19)
Bulk	500	522	(4)	1,942	2,031	(4)
Industrial chemicals & plastics	170	161	6	672	645	4
Metals & minerals	179	189	(5)	719	793	(9)
Forest products	52	52	-	213	213	-
Energy & specialized markets	154	153	1	607	582	4
Industrial	555	555	-	2,211	2,233	(1)
Automotive	197	197	-	824	820	-
Intermodal [a]	911	782	16	3,357	3,028	11
Premium	1,108	979	13	4,181	3,848	9
Total	2,163	2,056	5 %	8,334	8,112	3 %
Average Revenue per Car						
Grain & grain products	\$ 4,532	\$ 4,580	(1)%	\$ 4,505	\$ 4,567	(1)%
Fertilizer	3,918	4,085	(4)	3,809	3,962	(4)
Food & refrigerated	6,152	6,174	-	6,104	5,929	3
Coal & renewables	2,012	2,281	(12)	2,113	2,211	(4)
Bulk	3,723	3,712	-	3,710	3,623	2
Industrial chemicals & plastics	3,445	3,353	3	3,493	3,374	4
Metals & minerals	2,820	2,860	(1)	2,893	2,765	5
Forest products	6,210	6,326	(2)	6,229	6,310	(1)
Energy & specialized markets	4,412	4,347	1	4,426	4,335	2
Industrial	3,771	3,742	1	3,818	3,689	3
Automotive	2,952	3,061	(4)	2,976	2,955	1
Intermodal [a]	1,376	1,515	(9)	1,404	1,504	(7)
Premium	1,656	1,824	(9)	1,714	1,813	(5)
Average	\$ 2,677	\$ 2,822	(5)%	\$ 2,737	\$ 2,782	(2)%

[a] For intermodal shipments each container or trailer equals one carload.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Condensed Consolidated Statements of Financial Position (unaudited)

<i>Millions, Except Percentages</i>	Dec. 31, 2024	<i>Dec. 31, 2023</i>
Assets		
Cash and cash equivalents	\$ 1,016	\$ 1,055
Short-term investments	20	16
Other current assets	2,985	3,077
Investments	2,664	2,605
Properties, net	58,343	57,398
Operating lease assets	1,297	1,643
Other assets	1,390	1,338
Total assets	\$ 67,715	\$ 67,132
Liabilities and Common Shareholders' Equity		
Debt due within one year	\$ 1,425	\$ 1,423
Other current liabilities	3,829	3,683
Debt due after one year	29,767	31,156
Operating lease liabilities	925	1,245
Deferred income taxes	13,151	13,123
Other long-term liabilities	1,728	1,714
Total liabilities	50,825	52,344
Total common shareholders' equity	16,890	14,788
Total liabilities and common shareholders' equity	\$ 67,715	\$ 67,132
Return on Average Common Shareholders' Equity	42.6 %	47.3 %
Return on Invested Capital as Adjusted (ROIC)*	15.8 %	15.5 %

* ROIC is a non-GAAP measure; however, management believes that it is an important measure in evaluating efficiency and effectiveness of our long-term capital investments. See page 9 for a reconciliation to GAAP.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Condensed Consolidated Statements of Cash Flows (unaudited)

<i>Millions, for the Periods Ended December 31,</i>	Full Year	
	2024	2023
Operating Activities		
Net income	\$ 6,747	\$ 6,379
Depreciation	2,398	2,318
Deferred and other income taxes	28	117
Other - net	173	(435)
Cash provided by operating activities	9,346	8,379
Investing Activities		
Capital investments*	(3,452)	(3,606)
Other - net	127	(61)
Cash used in investing activities	(3,325)	(3,667)
Financing Activities		
Dividends paid	(3,213)	(3,173)
Debt repaid	(2,226)	(2,190)
Share repurchase programs	(1,505)	(705)
Debt Issued	800	1,599
Other - net	77	(156)
Cash used in financing activities	(6,067)	(4,625)
Net change in cash, cash equivalents, and restricted cash	(46)	87
Cash, cash equivalents, and restricted cash at beginning of year	1,074	987
Cash, cash equivalents, and restricted cash at end of period	\$ 1,028	\$ 1,074
Free Cash Flow**		
Cash provided by operating activities	\$ 9,346	\$ 8,379
Cash used in investing activities	(3,325)	(3,667)
Dividends paid	(3,213)	(3,173)
Free cash flow	\$ 2,808	\$ 1,539

* Capital investments include locomotive and freight car early lease buyouts of \$143 million in 2024 and \$57 million in 2023.

** Free cash flow is a non-GAAP measure; however, we believe this measure is important to management and investors in evaluating our financial performance and measures our ability to generate cash without additional external financing.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Operating and Performance Statistics (unaudited)

For the Periods Ended December 31,	4th Quarter			Full Year		
	2024	2023	%	2024	2023	%
Operating/Performance Statistics						
Freight car velocity (daily miles per car)*	219	217	1 %	208	204	2 %
Average train speed (miles per hour)*	23.9	24.9	(4)	23.6	24.2	(2)
Average terminal dwell time (hours)*	21.8	22.7	(4)	22.6	23.4	(3)
Locomotive productivity (GTMs per horsepower day)	136	140	(3)	135	129	5
Gross ton-miles (GTMs) (millions)	218,558	214,570	2	847,386	837,502	1
Train length (feet)	9,462	9,413	1	9,469	9,356	1
Intermodal service performance index (%)	89	96	(7) pts	90	88	2 pts
Manifest service performance index (%)	96	91	5 pts	89	85	4 pts
Intermodal car trip plan compliance (%)**	79	85	(6) pts	80	78	2 pts
Manifest car trip plan compliance (%)**	73	70	3 pts	68	65	3 pts
Workforce productivity (car miles per employee)	1,118	1,051	6	1,062	1,000	6
Total employees (average)	29,789	30,559	(3)	30,336	31,490	(4)

Locomotive Fuel Statistics

Average fuel price per gallon consumed	\$ 2.41	\$ 3.16	(24) %	\$ 2.64	\$ 3.09	(15) %
Fuel consumed in gallons (millions)	236	234	1	917	911	1
Fuel consumption rate***	1.078	1.091	(1)	1.082	1.088	(1)

Revenue Ton-Miles (Millions)

Grain & grain products	23,207	21,166	10 %	84,302	77,717	8 %
Fertilizer	3,291	2,960	11	13,204	12,031	10
Food & refrigerated	4,313	4,586	(6)	18,547	18,286	1
Coal & renewables	17,126	21,876	(22)	72,106	88,604	(19)
Bulk	47,937	50,588	(5)	188,159	196,638	(4)
Industrial chemicals & plastics	7,457	7,040	6	30,436	28,837	6
Metals & minerals	8,013	8,712	(8)	32,793	36,121	(9)
Forest products	5,369	5,447	(1)	21,967	22,447	(2)
Energy & specialized markets	10,690	10,349	3	41,925	39,286	7
Industrial	31,529	31,548	-	127,121	126,691	-
Automotive	4,452	4,369	2	18,425	18,080	2
Intermodal	20,506	18,438	11	76,011	71,890	6
Premium	24,958	22,807	9	94,436	89,970	5
Total	104,424	104,943	- %	409,716	413,299	(1) %

* Surface Transportation Board (STB) reported performance measures.

** Methodology used to report is not comparable with the reporting to the STB under docket number EP 770.

*** Fuel consumption is computed as follows: gallons of fuel consumed divided by gross ton-miles in thousands.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Condensed Consolidated Statements of Income (unaudited)

<i>Millions, Except Per Share Amounts and Percentages,</i>	2024				
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Full Year
Operating Revenues					
Freight revenues	\$ 5,616	\$ 5,638	\$ 5,768	\$ 5,789	\$ 22,811
Other revenues	415	369	323	332	1,439
Total operating revenues	6,031	6,007	6,091	6,121	24,250
Operating Expenses					
Compensation and benefits	1,223	1,187	1,228	1,261	4,899
Purchased services and materials	613	644	644	619	2,520
Fuel	658	625	610	581	2,474
Depreciation	594	596	602	606	2,398
Equipment and other rents	216	219	237	248	920
Other	355	336	354	281	1,326
Total operating expenses	3,659	3,607	3,675	3,596	14,537
Operating Income	2,372	2,400	2,416	2,525	9,713
Other income, net	92	103	87	68	350
Interest expense	(324)	(319)	(314)	(312)	(1,269)
Income before income taxes	2,140	2,184	2,189	2,281	8,794
Income tax expense	(499)	(511)	(518)	(519)	(2,047)
Net Income	\$ 1,641	\$ 1,673	\$ 1,671	\$ 1,762	\$ 6,747
Share and Per Share					
Earnings per share - basic	\$ 2.69	\$ 2.75	\$ 2.75	\$ 2.92	\$ 11.10
Earnings per share - diluted	\$ 2.69	\$ 2.74	\$ 2.75	\$ 2.91	\$ 11.09
Weighted average number of shares - basic	609.2	609.4	607.6	604.2	607.6
Weighted average number of shares - diluted	610.2	610.3	608.6	605.2	608.6
Dividends declared per share	\$ 1.30	\$ 1.30	\$ 1.34	\$ 1.34	\$ 5.28
Operating Ratio	60.7%	60.0%	60.3%	58.7%	59.9%
Effective Tax Rate	23.3%	23.4%	23.7%	22.8%	23.3%

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES
Freight Revenue Statistics (unaudited)

	2024				
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Full Year
Freight Revenues (Millions)					
Grain & grain products	\$ 943	\$ 901	\$ 923	\$ 1,061	\$ 3,828
Fertilizer	201	203	208	199	811
Food & refrigerated	285	278	269	253	1,085
Coal & renewables	388	339	405	351	1,483
Bulk	1,817	1,721	1,805	1,864	7,207
Industrial chemicals & plastics	572	593	598	582	2,345
Metals & minerals	515	530	529	507	2,081
Forest products	338	342	322	324	1,326
Energy & specialized markets	679	658	672	679	2,688
Industrial	2,104	2,123	2,121	2,092	8,440
Automotive	611	659	601	581	2,452
Intermodal	1,084	1,135	1,241	1,252	4,712
Premium	1,695	1,794	1,842	1,833	7,164
Total	\$ 5,616	\$ 5,638	\$ 5,768	\$ 5,789	\$ 22,811
Revenue Carloads (Thousands)					
Grain & grain products	210	200	206	234	850
Fertilizer	47	62	53	51	213
Food & refrigerated	46	46	45	40	177
Coal & renewables	177	158	192	175	702
Bulk	480	466	496	500	1,942
Industrial chemicals & plastics	164	169	169	170	672
Metals & minerals	170	184	186	179	719
Forest products	53	55	53	52	213
Energy & specialized markets	154	147	152	154	607
Industrial	541	555	560	555	2,211
Automotive	207	218	202	197	824
Intermodal [a]	739	798	909	911	3,357
Premium	946	1,016	1,111	1,108	4,181
Total	1,967	2,037	2,167	2,163	8,334
Average Revenue per Car					
Grain & grain products	\$ 4,494	\$ 4,493	\$ 4,498	\$ 4,532	\$ 4,505
Fertilizer	4,271	3,311	3,872	3,918	3,809
Food & refrigerated	6,231	5,943	6,099	6,152	6,104
Coal & renewables	2,189	2,156	2,101	2,012	2,113
Bulk	3,787	3,692	3,641	3,723	3,710
Industrial chemicals & plastics	3,486	3,507	3,534	3,445	3,493
Metals & minerals	3,030	2,885	2,847	2,820	2,893
Forest products	6,297	6,249	6,157	6,210	6,229
Energy & specialized markets	4,416	4,462	4,415	4,412	4,426
Industrial	3,886	3,825	3,791	3,771	3,818
Automotive	2,947	3,033	2,968	2,952	2,976
Intermodal [a]	1,468	1,421	1,365	1,376	1,404
Premium	1,792	1,766	1,657	1,656	1,714
Average	\$ 2,855	\$ 2,768	\$ 2,662	\$ 2,677	\$ 2,737

[a] For intermodal shipments each container or trailer equals one carload.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Non-GAAP Measures Reconciliation to GAAP (unaudited)

Debt / Net Income

<i>Millions, Except Ratios</i>	2024		2023	
Debt	\$	31,192	\$	32,579
Net income		6,747		6,379
Debt / net income		4.6		5.1

Adjusted Debt / Adjusted EBITDA*

<i>Millions, Except Ratios</i>	2024		2023	
Net income	\$	6,747	\$	6,379
Add:				
Income tax expense		2,047		1,854
Depreciation		2,398		2,318
Interest expense		1,269		1,340
EBITDA	\$	12,461	\$	11,891
Adjustments:				
Other income, net		(350)		(491)
Interest on operating lease liabilities**		48		58
Adjusted EBITDA (a)	\$	12,159	\$	11,458
Debt	\$	31,192	\$	32,579
Operating lease liabilities		1,271		1,600
Adjusted debt (b)	\$	32,463	\$	34,179
Adjusted debt / adjusted EBITDA (b/a)		2.7		3.0

* Adjusted debt (total debt plus operating lease liabilities plus after-tax unfunded pension and OPEB (other post-retirement benefit) obligations) to adjusted EBITDA (earnings before interest, taxes, depreciation, amortization, and adjustments for other income and interest on present value of operating leases) is considered a non-GAAP financial measure by SEC Regulation G and Item 10 of SEC Regulation S-K and may not be defined and calculated by other companies in the same manner. We believe this measure is important to management and investors in evaluating the Company's ability to sustain given debt levels (including leases) with the cash generated from operations. In addition, a comparable measure is used by rating agencies when reviewing the Company's credit rating. Adjusted debt to adjusted EBITDA should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP. The most comparable GAAP measure is debt to net income ratio. The tables above provide reconciliations from net income to adjusted EBITDA, debt to adjusted debt, and debt to net income to adjusted debt to adjusted EBITDA. At December 31, 2024 and 2023, the incremental borrowing rate on operating leases was 3.8% and 3.6%, respectively. Pension and OPEB were funded at December 31, 2024 and 2023.

** Represents the hypothetical interest expense we would incur (using the incremental borrowing rate) if the property under our operating leases were owned or accounted for as finance leases.

UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

Non-GAAP Measures Reconciliation to GAAP (unaudited)

Return on Average Common Shareholders' Equity

<i>Millions, Except Percentages</i>	2024		2023	
Net income	\$	6,747	\$	6,379
Average equity	\$	15,839	\$	13,476
Return on average common shareholders' equity		42.6 %		47.3 %

Return on Invested Capital as Adjusted (ROIC)

<i>Millions, Except Percentages</i>	2024		2023	
Net income	\$	6,747	\$	6,379
Interest expense		1,269		1,340
Interest on average operating lease liabilities		55		58
Taxes on interest		(308)		(315)
Net operating profit after taxes as adjusted	\$	7,763	\$	7,462
Average equity	\$	15,839	\$	13,476
Average debt		31,886		32,953
Average operating lease liabilities		1,436		1,616
Average invested capital as adjusted	\$	49,161	\$	48,045
Return on invested capital as adjusted		15.8 %		15.5 %

* ROIC is considered a non-GAAP financial measure by SEC Regulation G and Item 10 of SEC Regulation S-K and may not be defined and calculated by other companies in the same manner. We believe this measure is important to management and investors in evaluating the efficiency and effectiveness of our long-term capital investments. In addition, we currently use ROIC as a performance criterion in determining certain elements of equity compensation for our executives. ROIC should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP. The most comparable GAAP measure is return on average common shareholders' equity. The tables above provide reconciliations from return on average common shareholders' equity to ROIC. At December 31, 2024 and 2023, the incremental borrowing rate on operating lease liabilities was 3.8% and 3.6%, respectively.